

SHG FAQs

Q. What does Stotler Hayes Group do?

A. SHG partners with health care providers to increase their profitability and reduce their A/R through consulting, legal, and administrative work.

Q. What are your practice areas?

A. Our firm practices in three main areas: consulting, legal, and administrative.

-Our consulting team hosts corporate training and education sessions, evaluates admission documentation and best practices, provides industry news and updates, and performs comprehensive AR reviews.

-Our litigators assist with complicated collection matters (including investigating assets, voiding transfers, and pursuit of estate administration on behalf of facility-creditor) and Medicaid eligibility matters (including spend downs, undue hardship waivers, inaction appeals, patient liability issues, QITs, retroactive eligibility, deduction requests, applications and redeterminations), and related matters such as guardianships.

-Our Team can also assist with a full range of administrative needs, including implementation of legislative changes, Medicaid audits, CHOWs and post transaction support, and discharge hearings.

Q. That sounds expensive, what are your rates?

A. We offer a variety of billing options.

Q. Do you represent individual residents and/or families?

A. No, we only represent the healthcare facility. Our unique, provider-exclusive representation helps us to achieve the ultimate objective of maximizing success for our providers to the fullest extent.

Q. Where are you physically located?

A. Our operations and support staff are physically located in our headquarters in Pawleys Island, SC. Our attorneys work virtually nationwide and are physically located across the country.

Q. I have a facility in another state - can you still help?

A. Yes! Our attorneys are licensed in 26 states, and if we don't have an attorney in your state, we may have a relationship with experienced local counsel near you to whom we can refer you.